

Kent Spencer

Vice President of Business Development

Kent Spencer is Vice President of Business Development for the Detroit Regional Partnership (DRP). As part of the business development team, Spencer engages site selectors and key decision-makers as he works to raise awareness of the 11-county Detroit Region as an ideal location for corporate investment. His work helps foreign and domestic firms explore, invest, and create jobs in the region.

Prior to joining the DRP, Spencer served as the assistant director of Business Retention and Expansion (BRE) for Invest Atlanta. In this role, he helped accelerate and grow the program which attracted over \$3 billion in capital investment and over 4,500 jobs to the city of Atlanta during his tenure. Spencer also served as director of the Small Business Technology Development Center in the Wayne County Business Resource Center, located in the city of Detroit. He has a bachelor's degree in economics from Wayne State University.