

Kent Spencer

Director of Site Selector Services



Kent Spencer is Director of Site Selector Services for the Detroit Regional Partnership (DRP), a leading economic development nonprofit serving the 11-county Detroit Region. As part of the business development team, Kent engages and supports site selectors and key decision-makers as he works to raise awareness of the Detroit Region as an ideal location for corporate investment. In this capacity, he helps foreign and domestic firms explore, invest, and create jobs in the Region.

Prior to joining the DRP, Spencer served as the assistant director of Business Retention and Expansion (BRE) for Invest Atlanta. In this role, he helped accelerate and grow the program which attracted over \$3 billion in capital investment and over 4,500 jobs to the city of Atlanta during his tenure.

Growing up in Detroit and working professionally in the city, Spencer is well versed in the positive impact small businesses have in local economies when they are properly supported. Prior to joining the DRP, Spencer served as director of the Small Business Technology Development Center in the Wayne County Business Resource Center, located in the city of Detroit. He also has previous experience in the residential and commercial finance sectors.

PAST EXPERIENCE AND EDUCATION

- Assistant Director, Business Retention and Expansion, Invest Atlanta
- Manager, Business Retention and Expansion, Invest Atlanta
- Manager, Regional Sales, Interactive Telecasting Corporation
- Operations, Mortgage Foreclosure Prevention Program, Wayne County
- Director, Small Business Technology and Development Center, Wayne County Business Resource Center
- Manager, Marketing/Lending, MLA, Inc.
- Bachelor of the Arts in Economics, Wayne State University

NOTABLE ACHIEVEMENTS AND COMMUNITY INVOLVEMENT

- MLK Jr. Drive iVillage, Invest Atlanta
- Member, International Economic Development Council