

## **Alan M. Weber, EdD**

*Managing Vice President, Business Development*



Alan M. Weber is Managing Vice President of Business Development at the Detroit Regional Partnership (DRP), a leading economic development nonprofit organization serving the 11-county Detroit Region. Weber is responsible for the day-to-day management and execution of the DRP's international economic development strategy.

Drawing on his extensive experience in developing international business attraction programming, specifically for European and Asian markets, Weber travels globally to attract investment to the Detroit Region as well as promote investment opportunities to international organizations. He is also responsible for creating and leading international development seminars for global companies looking to enter the North American market.

Prior to joining the DRP, Weber held several similar positions in Michigan including economic development director for the city of Novi and senior manager of international business development for Oakland County's Economic Development Corporation where he helped implement programs that brought the county nearly 8,000 jobs and more than \$1 billion in investment.

### **PAST EXPERIENCE AND EDUCATION**

- Doctorate of Education in Organizational Leadership, Oakland University
- Master of Public Administration, University of Michigan-Flint
- Bachelor of Arts in Philosophy, Oakland University
- Director, Economic Development, City of Novi
- Senior Manager, International Business Development, Economic Development Corporation, Oakland County
- Manager, Business Development, Ann Arbor SPARK
- Associate Director, Eight Mile Boulevard Association

### **NOTABLE ACHIEVEMENTS AND COMMUNITY INVOLVEMENT**

- Board Member, Michigan Economic Developers Association
- Board Member, Greater Detroit Foreign Trade Zone
- International Advisory Committee, International Economic Development Corporation